

	Average OC Dealership	Orange Totals
<b>SALES</b>		
New Vehicle Sales	\$34,074,000	\$170,370,000
Used Vehicle Sales	\$12,453,000	\$62,265,000
Service & Parts Dept. Sales	\$8,749,000	\$43,745,000
<b>Total Dollar Sales</b>	<b>\$55,276,000</b>	<b>\$276,380,000</b>
Total New Units	1,085	5,425
Total Used Units	665	3,325
<b>Total Vehicles Sold</b>	<b>1,750</b>	<b>8,750</b>
<b>EMPLOYEES</b>		
Total Full Time Employees	85	425
Total Part Time Employees	5	25
<b>Total Employees</b>	<b>90</b>	<b>450</b>
<b>Total Wages</b>	<b>\$4,584,000</b>	<b>\$22,920,000</b>
<b>EXPENSES - Local and Statewide</b>		
Advertising	\$602,000	\$3,010,000
Other Products and Services from California Business	\$1,480,000	\$7,400,000
<b>Total Local and Statewide Expenses</b>	<b>\$2,082,000</b>	<b>\$10,410,000</b>
<b>TAXES</b>		
Total State Payroll Taxes	\$108,000	\$540,000
Total Federal Payroll Taxes	\$1,125,000	\$5,625,000
<b>Total Employee Taxes</b>	<b>\$1,233,000</b>	<b>\$6,165,000</b>
Sales Tax Collected	\$3,390,000	<b>\$16,950,000</b>
Real Estate Taxes	\$108,000	\$540,000
<b>Total Taxes (paid or collected)</b>	<b>\$3,498,000</b>	<b>\$17,490,000</b>
<b>Total Tax Revenue Generated by Dealerships in Orange</b>	<b>\$4,731,000</b>	<b>\$23,655,000</b>
<b>Total Tax Revenue to Orange</b>	<b>\$440,700</b>	<b>\$2,203,500</b>
<b>OTHER FEES</b>		
State and Local Business taxes and fees	\$36,000	\$180,000
<b>Charitable Contributions</b>	<b>\$35,000</b>	<b>\$175,000</b>
<b>Total # of Dealerships in District:</b>		<b>5</b>

Ford and Mazda of Orange

Selman Chevrolet

Stadium Nissan

Toyota of Orange

Villa Ford