

	Average OC Dealership	Laguna Hills Totals
SALES		
New Vehicle Sales	\$34,074,000	\$34,074,000
Used Vehicle Sales	\$12,453,000	\$12,453,000
Service & Parts Dept. Sales	\$8,749,000	\$8,749,000
Total Dollar Sales	\$55,276,000	\$55,276,000
Total New Units	1,085	1,085
Total Used Units	665	665
Total Vehicles Sold	1,750	1,750
EMPLOYEES		
Total Full Time Employees	85	85
Total Part Time Employees	5	5
Total Employees	90	90
Total Wages	\$4,584,000	\$4,584,000
EXPENSES - Local and Statewide		
Advertising	\$602,000	\$602,000
Other Products and Services from California Business	\$1,480,000	\$1,480,000
Total Local and Statewide Expenses	\$2,082,000	\$2,082,000
TAXES		
Total State Payroll Taxes	\$108,000	\$108,000
Total Federal Payroll Taxes	\$1,125,000	\$1,125,000
Total Employee Taxes	\$1,233,000	\$1,233,000
Sales Tax Collected	\$3,390,000	\$3,390,000
Real Estate Taxes	\$108,000	\$108,000
Total Taxes (paid or collected)	\$3,498,000	\$3,498,000
Total Tax Revenue Generated by Dealerships in Laguna Hills	\$4,731,000	\$4,731,000
Total Tax Revenue to Laguna Hills	\$440,700	\$440,700
OTHER FEES		
State and Local Business taxes and fees	\$36,000	\$36,000
Charitable Contributions	\$35,000	\$35,000
Total # of Dealerships in District:		1

Phillips Mazda