

	Average OC Dealership	Irvine Totals
SALES		
New Vehicle Sales	\$34,074,000	\$408,888,000
Used Vehicle Sales	\$12,453,000	\$149,436,000
Service & Parts Dept. Sales	\$8,749,000	\$104,988,000
Total Dollar Sales	\$55,276,000	\$663,312,000
Total New Units	1,085	13,020
Total Used Units	665	7,980
Total Vehicles Sold	1,750	21,000
EMPLOYEES		
Total Full Time Employees	85	1,020
Total Part Time Employees	5	60
Total Employees	90	1,080
Total Wages	\$4,584,000	\$55,008,000
EXPENSES - Local and Statewide		
Advertising	\$602,000	\$7,224,000
Other Products and Services from California Business	\$1,480,000	\$17,760,000
Total Local and Statewide Expenses	\$2,082,000	\$24,984,000
TAXES		
Total State Payroll Taxes	\$108,000	\$1,296,000
Total Federal Payroll Taxes	\$1,125,000	\$13,500,000
Total Employee Taxes	\$1,233,000	\$14,796,000
Sales Tax Collected	\$3,390,000	\$40,680,000
Real Estate Taxes	\$108,000	\$1,296,000
Total Taxes (paid or collected)	\$3,498,000	\$41,976,000
Total Tax Revenue Generated by Dealerships in Irvine	\$4,731,000	\$56,772,000
Total Tax Revenue to Irvine	\$440,700	\$5,288,400
OTHER FEES		
State and Local Business taxes and fees	\$36,000	\$432,000
Charitable Contributions	\$35,000	\$420,000
Total # of Dealerships in District:		12

Chevrolet of Irvine
 Fladeboe Buick GMC
 Fladeboe Honda
 Fladeboe Volkswagen
 Irvine BMW Mini
 OC Nissan Irvine

Power Toyota Irvine
 Power Volvo Irvine
 Tuttle-Click Chrysler Dodge and Jeep
 Tuttle-Click Ford, Lincoln, Mercury
 Tuttle-Click Hyundai
 Tuttle-Click Mazda