

	Average OC Dealership	Huntington Beach Totals
SALES		
New Vehicle Sales	\$34,074,000	\$374,814,000
Used Vehicle Sales	\$12,453,000	\$136,983,000
Service & Parts Dept. Sales	\$8,749,000	\$96,239,000
Total Dollar Sales	\$55,276,000	\$608,036,000
Total New Units	1,085	11,935
Total Used Units	665	7,315
Total Vehicles Sold	1,750	19,250
EMPLOYEES		
Total Full Time Employees	85	935
Total Part Time Employees	5	55
Total Employees	90	990
Total Wages	\$4,584,000	\$50,424,000
EXPENSES - Local and Statewide		
Advertising	\$602,000	\$6,622,000
Other Products and Services from California Business	\$1,480,000	\$16,280,000
Total Local and Statewide Expenses	\$2,082,000	\$22,902,000
TAXES		
Total State Payroll Taxes	\$108,000	\$1,188,000
Total Federal Payroll Taxes	\$1,125,000	\$12,375,000
Total Employee Taxes	\$1,233,000	\$13,563,000
Sales Tax Collected	\$3,390,000	\$37,290,000
Real Estate Taxes	\$108,000	\$1,188,000
Total Taxes (paid or collected)	\$3,498,000	\$38,478,000
Total Tax Revenue Generated by Dealerships in H.B.	\$4,731,000	\$52,041,000
Total Tax Revenue to Huntington Beach	\$440,700	\$4,847,700
OTHER FEES		
State and Local Business taxes and fees	\$36,000	\$396,000
Charitable Contributions	\$35,000	\$385,000
Total # of Dealerships in District:		11

Car Pros Kia Huntington Beach
DeLillo Chevrolet
Huntington Beach Chrysler Jeep
Huntington Beach Dodge
Huntington Beach Ford
Huntington Beach Mazda

Huntington Beach Mitsubishi
McKenna Surf City Volkswagen
Norm Reeves Honda Huntington Beach
Surf City Nissan
Toyota of Huntington Beach