

	Average OC Dealership	Garden Grove Totals
<b>SALES</b>		
New Vehicle Sales	\$34,074,000	\$204,444,000
Used Vehicle Sales	\$12,453,000	\$74,718,000
Service & Parts Dept. Sales	\$8,749,000	\$52,494,000
<b>Total Dollar Sales</b>	<b>\$55,276,000</b>	<b>\$331,656,000</b>
Total New Units	1,085	6,510
Total Used Units	665	3,990
<b>Total Vehicles Sold</b>	<b>1,750</b>	<b>10,500</b>
<b>EMPLOYEES</b>		
Total Full Time Employees	85	510
Total Part Time Employees	5	30
<b>Total Employees</b>	<b>90</b>	<b>540</b>
<b>Total Wages</b>	<b>\$4,584,000</b>	<b>\$27,504,000</b>
<b>EXPENSES - Local and Statewide</b>		
Advertising	\$602,000	\$3,612,000
Other Products and Services from California Business	\$1,480,000	\$8,880,000
<b>Total Local and Statewide Expenses</b>	<b>\$2,082,000</b>	<b>\$12,492,000</b>
<b>TAXES</b>		
Total State Payroll Taxes	\$108,000	\$648,000
Total Federal Payroll Taxes	\$1,125,000	\$6,750,000
<b>Total Employee Taxes</b>	<b>\$1,233,000</b>	<b>\$7,398,000</b>
Sales Tax Collected	\$3,390,000	<b>\$20,340,000</b>
Real Estate Taxes	\$108,000	\$648,000
<b>Total Taxes (paid or collected)</b>	<b>\$3,498,000</b>	<b>\$20,988,000</b>
<b>Total Tax Revenue Generated by Dealerships in Garden Grove</b>	<b>\$4,731,000</b>	<b>\$28,386,000</b>
<b>Total Tax Revenue to Garden Grove</b>	<b>\$440,700</b>	<b>\$2,644,200</b>
<b>OTHER FEES</b>		
State and Local Business taxes and fees	\$36,000	\$216,000
<b>Charitable Contributions</b>	<b>\$35,000</b>	<b>\$210,000</b>
<b>Total # of Dealerships in District:</b>		<b>6</b>

Garden Grove Hyundai  
Garden Grove Kia  
Nicholas Chevrolet  
OC Nissan Garden Grove  
Toyota Place  
Volkswagon of Garden Grove