

	Average OC Dealership	Anaheim Totals
<b>SALES</b>		
New Vehicle Sales	\$34,074,000	\$374,814,000
Used Vehicle Sales	\$12,453,000	\$136,983,000
Service & Parts Dept. Sales	\$8,749,000	\$96,239,000
<b>Total Dollar Sales</b>	<b>\$55,276,000</b>	<b>\$608,036,000</b>
Total New Units	1,085	11,935
Total Used Units	665	7,315
<b>Total Vehicles Sold</b>	<b>1,750</b>	<b>19,250</b>
<b>EMPLOYEES</b>		
Total Full Time Employees	85	935
Total Part Time Employees	5	55
<b>Total Employees</b>	<b>90</b>	<b>990</b>
<b>Total Wages</b>	<b>\$4,584,000</b>	<b>\$50,424,000</b>
<b>EXPENSES - Local and Statewide</b>		
Advertising	\$602,000	\$6,622,000
Other Products and Services from California Business	\$1,480,000	\$16,280,000
<b>Total Local and Statewide Expenses</b>	<b>\$2,082,000</b>	<b>\$22,902,000</b>
<b>TAXES</b>		
Total State Payroll Taxes	\$108,000	\$1,188,000
Total Federal Payroll Taxes	\$1,125,000	\$12,375,000
<b>Total Employee Taxes</b>	<b>\$1,233,000</b>	<b>\$13,563,000</b>
Sales Tax Collected	\$3,390,000	<b>\$37,290,000</b>
Real Estate Taxes	\$108,000	\$1,188,000
<b>Total Taxes (paid or collected)</b>	<b>\$3,498,000</b>	<b>\$38,478,000</b>
<b>Total Tax Revenue Generated by Dealerships in Anaheim</b>	<b>\$4,731,000</b>	<b>\$52,041,000</b>
<b>Total Tax Revenue to Anaheim</b>	<b>\$440,700</b>	<b>\$4,847,700</b>
<b>OTHER FEES</b>		
State and Local Business taxes and fees	\$36,000	\$396,000
<b>Charitable Contributions</b>	<b>\$35,000</b>	<b>\$385,000</b>
<b>Total # of Dealerships in District:</b>		<b>11</b>

Anaheim Mitsubishi	Mercedes-Benz of Anaheim
Hardin Buick Pontiac GMC	Miller Toyota of Anaheim
Hardin Honda	Mills Ford
Hardin Hyundai	Weir Canyon Acura
Land Rover Jaguar Anaheim Hills	Weir Canyon Honda
McPeek's Dodge of Anaheim	