

**OCADA 2016 Economic Impact Report for Assemblymember Travis Allen  
Assembly District - 72**

	<b>Average OC Dealership</b>	<b>District Impact</b>
<b>SALES</b>		
New Vehicle Sales	\$65,800,000	\$1,118,600,000
Used Vehicle Sales	\$19,816,000	\$336,872,000
Service & Parts Dept. Sales	\$11,240,000	\$191,080,000
Other Departments	\$3,690,000	\$62,730,000
<b>Total Dollar Sales</b>	<b>\$100,546,000</b>	<b>\$1,709,282,000</b>
Total New Units	1,777	30,209
Total Used Units	667	11,339
<b>Total Vehicles Sold</b>	<b>2,444</b>	<b>41,548</b>
<b>EMPLOYEES</b>		
Total Full Time Employees	95	1,615
Total Part Time Employees	5	85
<b>Total Employees</b>	<b>100</b>	<b>1,700</b>
Total Wages	\$5,748,000	\$97,716,000
% Providing Health for Employee and Dependents	96%	94%
<b>Total Wages</b>	<b>\$5,748,000</b>	<b>\$97,716,000</b>
<b>EXPENSES</b>		
Advertising	\$1,040,000	\$17,680,000
Products and Services From California Businesses	\$1,890,000	\$32,130,000
<b>Total Expense</b>	<b>\$2,930,000</b>	<b>\$49,810,000</b>
<b>TAXES</b>		
Total State Payroll Taxes	\$345,000	\$5,865,000
Total Federal Payroll Taxes	\$1,592,000	\$27,064,000
<b>Total Employee Taxes</b>	<b>\$1,937,000</b>	<b>\$32,929,000</b>
Sales Tax Collected	\$6,033,000	<b>\$102,561,000</b>
Property Taxes	\$151,000	\$2,567,000
<b>Total Taxes (paid or collected)</b>	<b>\$6,184,000</b>	<b>\$105,128,000</b>
<b>Total Tax Revenue Generated by Dealerships in AD-72</b>		<b>\$138,057,000</b>
<b>Total Tax Revenue to Cities</b>		<b>\$12,820,125</b>
<b>OTHER FEES</b>		
State and Local Business taxes and fees	\$55,300	\$940,100
<b>Charitable Contributions</b>	<b>\$57,500</b>	<b>\$977,500</b>
<b>Total # of Orange County Dealerships in District:</b>		<b>17</b>