

**OCADA 2016 Economic Impact Report for Assemblymember Steven Choi
Assembly District - 68**

	Average OC Dealership	District Impact
SALES		
New Vehicle Sales	\$65,800,000	\$2,566,200,000
Used Vehicle Sales	\$19,816,000	\$772,824,000
Service & Parts Dept. Sales	\$11,240,000	\$438,360,000
Other Departments	\$3,690,000	\$143,910,000
Total Dollar Sales	\$100,546,000	\$3,921,294,000
Total New Units	1,777	69,303
Total Used Units	667	26,013
Total Vehicles Sold	2,444	95,316
EMPLOYEES		
Total Full Time Employees	95	3,705
Total Part Time Employees	5	195
Total Employees	100	3,900
Total Wages	\$5,748,000	\$224,172,000
% Providing Health for Employee and Dependents	96%	94%
Total Wages	\$5,748,000	\$224,172,000
EXPENSES		
Advertising	\$1,040,000	\$40,560,000
Products and Services From California Businesses	\$1,890,000	\$73,710,000
Total Expense	\$2,930,000	\$114,270,000
TAXES		
Total State Payroll Taxes	\$345,000	\$13,455,000
Total Federal Payroll Taxes	\$1,592,000	\$62,088,000
Total Employee Taxes	\$1,937,000	\$75,543,000
Sales Tax Collected	\$6,033,000	\$235,287,000
Property Taxes	\$151,000	\$5,889,000
Total Taxes (paid or collected)	\$6,184,000	\$241,176,000
Total Tax Revenue Generated by Dealerships in AD-68		\$316,719,000
Total Tax Revenue to Cities		\$29,410,875
OTHER FEES		
State and Local Business taxes and fees	\$55,300	\$2,156,700
Charitable Contributions	\$57,500	\$2,242,500
Total # of Orange County Dealerships in District:		39