

**OCADA 2016 Economic Impact Report for Assemblymember Sharon Quirk-Silva
Assembly District - 65**

	Average OC Dealership	District Impact
SALES		
New Vehicle Sales	\$65,800,000	\$723,800,000
Used Vehicle Sales	\$19,816,000	\$217,976,000
Service & Parts Dept. Sales	\$11,240,000	\$123,640,000
Other Departments	\$3,690,000	\$40,590,000
Total Dollar Sales	\$100,546,000	\$1,106,006,000
Total New Units	1,777	19,547
Total Used Units	667	7,337
Total Vehicles Sold	2,444	26,884
EMPLOYEES		
Total Full Time Employees	95	1,045
Total Part Time Employees	5	55
Total Employees	100	1,100
Total Wages	\$5,748,000	\$63,228,000
% Providing Health for Employee and Dependents	96%	94%
Total Wages	\$5,748,000	\$63,228,000
EXPENSES		
Advertising	\$1,040,000	\$11,440,000
Products and Services From California Businesses	\$1,890,000	\$20,790,000
Total Expense	\$2,930,000	\$32,230,000
TAXES		
Total State Payroll Taxes	\$345,000	\$3,795,000
Total Federal Payroll Taxes	\$1,592,000	\$17,512,000
Total Employee Taxes	\$1,937,000	\$21,307,000
Sales Tax Collected	\$6,033,000	\$66,363,000
Property Taxes	\$151,000	\$1,661,000
Total Taxes (paid or collected)	\$6,184,000	\$68,024,000
Total Tax Revenue Generated by Dealerships in AD-65		\$89,331,000
Total Tax Revenue to Cities		\$8,295,375
OTHER FEES		
State and Local Business taxes and fees	\$55,300	\$608,300
Charitable Contributions	\$57,500	\$632,500
Total # of Orange County Dealerships in District:		11