

**OCADA 2016 Economic Impact Report for Assemblymember Phillip Chen  
Assembly District - 55**

	Average OC Dealership	District Impact
<b>SALES</b>		
New Vehicle Sales	\$65,800,000	\$131,600,000
Used Vehicle Sales	\$19,816,000	\$39,632,000
Service & Parts Dept. Sales	\$11,240,000	\$22,480,000
Other Departments	\$3,690,000	\$7,380,000
<b>Total Dollar Sales</b>	<b>\$100,546,000</b>	<b>\$201,092,000</b>
Total New Units	1,777	3,554
Total Used Units	667	1,334
<b>Total Vehicles Sold</b>	<b>2,444</b>	<b>4,888</b>
<b>EMPLOYEES</b>		
Total Full Time Employees	95	190
Total Part Time Employees	5	10
<b>Total Employees</b>	<b>100</b>	<b>200</b>
Total Wages	\$5,748,000	\$11,496,000
% Providing Health for Employee and Dependents	96%	94%
<b>Total Wages</b>	<b>\$5,748,000</b>	<b>\$11,496,000</b>
<b>EXPENSES</b>		
Advertising	\$1,040,000	\$2,080,000
Products and Services From California Businesses	\$1,890,000	\$3,780,000
<b>Total Expense</b>	<b>\$2,930,000</b>	<b>\$5,860,000</b>
<b>TAXES</b>		
Total State Payroll Taxes	\$345,000	\$690,000
Total Federal Payroll Taxes	\$1,592,000	\$3,184,000
<b>Total Employee Taxes</b>	<b>\$1,937,000</b>	<b>\$3,874,000</b>
Sales Tax Collected	\$6,033,000	<b>\$12,066,000</b>
Property Taxes	\$151,000	\$302,000
<b>Total Taxes (paid or collected)</b>	<b>\$6,184,000</b>	<b>\$12,368,000</b>
<b>Total Tax Revenue Generated by Dealerships in AD-55</b>		<b>\$16,242,000</b>
<b>Total Tax Revenue to Cities</b>		<b>\$1,508,250</b>
<b>OTHER FEES</b>		
State and Local Business taxes and fees	\$55,300	\$110,600
<b>Charitable Contributions</b>	<b>\$57,500</b>	<b>\$115,000</b>
<b>Total # of Orange County Dealerships in District:</b>		<b>2</b>