

	Average OC Dealership	District Impact
SALES		
New Vehicle Sales	\$65,800,000	\$131,600,000
Used Vehicle Sales	\$19,816,000	\$39,632,000
Service & Parts Dept. Sales	\$11,240,000	\$22,480,000
Other Departments	\$3,690,000	\$7,380,000
Total Dollar Sales	\$100,546,000	\$201,092,000
Total New Units	1,777	3,554
Total Used Units	667	1,334
Total Vehicles Sold	2,444	4,888
EMPLOYEES		
Total Full Time Employees	95	190
Total Part Time Employees	5	10
Total Employees	100	200
Total Wages	\$5,748,000	\$11,496,000
% Providing Health for Employee and Dependents	96%	87%
Total Wages/Personnel Benefits	\$5,748,000	\$11,496,000
EXPENSES		
Advertising	\$1,040,000	\$2,080,000
Products and Services From California Businesses	\$1,890,000	\$3,780,000
Total Expense	\$2,930,000	\$5,860,000
TAXES		
Total State Payroll Taxes	\$345,000	\$690,000
Total Federal Payroll Taxes	\$1,592,000	\$3,184,000
Total Employee Taxes	\$1,937,000	\$3,874,000
Sales Tax Collected	\$6,033,000	\$12,066,000
Property Taxes	\$151,000	\$302,000
Total Taxes (paid or collected)	\$6,184,000	\$12,368,000
Total Tax Revenue Generated by OC Dealerships in CD-47		\$16,242,000
Total Tax Revenue to Cities		\$1,508,250
OTHER FEES		
State and Local Business taxes and fees	\$55,300	\$110,600
Charitable Contributions	\$57,500	\$115,000
Total # of Orange County Dealerships in District:		2