

	Average OC Dealership	District Impact
SALES		
New Vehicle Sales	\$65,800,000	\$1,381,800,000
Used Vehicle Sales	\$19,816,000	\$416,136,000
Service & Parts Dept. Sales	\$11,240,000	\$236,040,000
Other Departments	\$3,690,000	\$77,490,000
Total Dollar Sales	\$100,546,000	\$2,111,466,000
Total New Units	1,777	37,317
Total Used Units	667	14,007
Total Vehicles Sold	2,444	51,324
EMPLOYEES		
Total Full Time Employees	95	1,995
Total Part Time Employees	5	105
Total Employees	100	2,100
Total Wages	\$5,748,000	\$120,708,000
% Providing Health for Employee and Dependents	96%	87%
Total Wages/Personnel Benefits	\$5,748,000	\$120,708,000
EXPENSES		
Advertising	\$1,040,000	\$21,840,000
Products and Services From California Businesses	\$1,890,000	\$39,690,000
Total Expense	\$2,930,000	\$61,530,000
TAXES		
Total State Payroll Taxes	\$345,000	\$7,245,000
Total Federal Payroll Taxes	\$1,592,000	\$33,432,000
Total Employee Taxes	\$1,937,000	\$40,677,000
Sales Tax Collected	\$6,033,000	\$126,693,000
Property Taxes	\$151,000	\$3,171,000
Total Taxes (paid or collected)	\$6,184,000	\$129,864,000
Total Tax Revenue Generated by OC Dealerships in CD-46		\$170,541,000
Total Tax Revenue to Cities		\$15,836,625
OTHER FEES		
State and Local Business taxes and fees	\$55,300	\$1,161,300
Charitable Contributions	\$57,500	\$1,207,500
Total # of Orange County Dealerships in District:		21