

	Average OC Dealership	District Impact
SALES		
New Vehicle Sales	\$65,800,000	\$2,039,800,000
Used Vehicle Sales	\$19,816,000	\$614,296,000
Service & Parts Dept. Sales	\$11,240,000	\$348,440,000
Other Departments	\$3,690,000	\$114,390,000
Total Dollar Sales	\$100,546,000	\$3,116,926,000
Total New Units	1,777	55,087
Total Used Units	667	20,677
Total Vehicles Sold	2,444	75,764
EMPLOYEES		
Total Full Time Employees	95	2,945
Total Part Time Employees	5	155
Total Employees	100	3,100
Total Wages	\$5,748,000	\$178,188,000
% Providing Health for Employee and Dependents	96%	87%
Total Wages/Personnel Benefits	\$5,748,000	\$178,188,000
EXPENSES		
Advertising	\$1,040,000	\$32,240,000
Products and Services From California Businesses	\$1,890,000	\$58,590,000
Total Expense	\$2,930,000	\$90,830,000
TAXES		
Total State Payroll Taxes	\$345,000	\$10,695,000
Total Federal Payroll Taxes	\$1,592,000	\$49,352,000
Total Employee Taxes	\$1,937,000	\$60,047,000
Sales Tax Collected	\$6,033,000	\$187,023,000
Property Taxes	\$151,000	\$4,681,000
Total Taxes (paid or collected)	\$6,184,000	\$191,704,000
Total Tax Revenue Generated by OC Dealerships in CD-45		\$251,751,000
Total Tax Revenue to Cities		\$23,377,875
OTHER FEES		
State and Local Business taxes and fees	\$55,300	\$1,714,300
Charitable Contributions	\$57,500	\$1,782,500
Total # of Orange County Dealerships in District:		31