

	Average OC Dealership	District Impact
SALES		
New Vehicle Sales	\$65,800,000	\$921,200,000
Used Vehicle Sales	\$19,816,000	\$277,424,000
Service & Parts Dept. Sales	\$11,240,000	\$157,360,000
Other Departments	\$3,690,000	\$51,660,000
Total Dollar Sales	\$100,546,000	\$1,407,644,000
Total New Units	1,777	24,878
Total Used Units	667	9,338
Total Vehicles Sold	2,444	34,216
EMPLOYEES		
Total Full Time Employees	95	1,330
Total Part Time Employees	5	70
Total Employees	100	1,400
Total Wages	\$5,748,000	\$80,472,000
% Providing Health for Employee and Dependents	96%	87%
Total Wages/Personnel Benefits	\$5,748,000	\$80,472,000
EXPENSES		
Advertising	\$1,040,000	\$14,560,000
Products and Services From California Businesses	\$1,890,000	\$26,460,000
Total Expense	\$2,930,000	\$41,020,000
TAXES		
Total State Payroll Taxes	\$345,000	\$4,830,000
Total Federal Payroll Taxes	\$1,592,000	\$22,288,000
Total Employee Taxes	\$1,937,000	\$27,118,000
Sales Tax Collected	\$6,033,000	\$84,462,000
Property Taxes	\$151,000	\$2,114,000
Total Taxes (paid or collected)	\$6,184,000	\$86,576,000
Total Tax Revenue Generated by OC Dealerships in CD-39		\$113,694,000
Total Tax Revenue to Cities		\$10,557,750
OTHER FEES		
State and Local Business taxes and fees	\$55,300	\$774,200
Charitable Contributions	\$57,500	\$805,000
Total # of Orange County Dealerships in District:		14