

OCADA 2016 Economic Impact Report for Senator Janet Nguyen  
Senate District - 34

	Average OC Dealership	District Impact
<b>SALES</b>		
New Vehicle Sales	\$65,800,000	\$1,579,200,000
Used Vehicle Sales	\$19,816,000	\$475,584,000
Service & Parts Dept. Sales	\$11,240,000	\$269,760,000
Other Departments	\$3,690,000	\$88,560,000
<b>Total Dollar Sales</b>	<b>\$100,546,000</b>	<b>\$2,413,104,000</b>
Total New Units	1,777	42,648
Total Used Units	667	16,008
<b>Total Vehicles Sold</b>	<b>2,444</b>	<b>58,656</b>
<b>EMPLOYEES</b>		
Total Full Time Employees	95	2,280
Total Part Time Employees	5	120
<b>Total Employees</b>	<b>100</b>	<b>2,400</b>
Total Wages	\$5,748,000	\$137,952,000
% Providing Health for Employee and Dependents	96%	94%
<b>Total Wages</b>	<b>\$5,748,000</b>	<b>\$137,952,000</b>
<b>EXPENSES</b>		
Advertising	\$1,040,000	\$24,960,000
Products and Services From California Businesses	\$1,890,000	\$45,360,000
<b>Total Expense</b>	<b>\$2,930,000</b>	<b>\$70,320,000</b>
<b>TAXES</b>		
Total State Payroll Taxes	\$345,000	\$8,280,000
Total Federal Payroll Taxes	\$1,592,000	\$38,208,000
<b>Total Employee Taxes</b>	<b>\$1,937,000</b>	<b>\$46,488,000</b>
Sales Tax Collected	\$6,033,000	<b>\$144,792,000</b>
Property Taxes	\$151,000	\$3,624,000
<b>Total Taxes (paid or collected)</b>	<b>\$6,184,000</b>	<b>\$148,416,000</b>
<b>Total Tax Revenue Generated by Dealerships in SD-34</b>		<b>\$194,904,000</b>
<b>Total Tax Revenue to Cities</b>		<b>\$18,099,000</b>
<b>OTHER FEES</b>		
State and Local Business taxes and fees	\$55,300	\$1,327,200
<b>Charitable Contributions</b>	<b>\$57,500</b>	<b>\$1,380,000</b>
<b>Total # of Orange County Dealerships in District:</b>		<b>24</b>