

	Average OC Dealership	District Impact
SALES		
New Vehicle Sales	\$65,100,000	\$911,400,000
Used Vehicle Sales	\$19,224,000	\$269,136,000
Service & Parts Dept. Sales	\$11,110,000	\$155,540,000
Other Departments	\$3,511,000	\$49,154,000
Total Dollar Sales	\$98,945,000	\$1,385,230,000
Total New Units	1,770	24,780
Total Used Units	655	9,170
Total Vehicles Sold	2,425	33,950
EMPLOYEES		
Total Full Time Employees	94	1,316
Total Part Time Employees	6	84
Total Employees	100	1,400
Total Wages	\$5,499,000	\$76,986,000
% Providing Health for Employee and Dependents	94%	94%
Total Wages/Personnel Benefits	\$5,499,000	\$76,986,000
EXPENSES		
Advertising	\$1,030,000	\$14,420,000
Products and Services From California Businesses	\$1,850,000	\$25,900,000
Total Expense	\$2,880,000	\$40,320,000
TAXES		
Total State Payroll Taxes	\$330,000	\$4,620,000
Total Federal Payroll Taxes	\$1,485,000	\$20,790,000
Total Employee Taxes	\$1,815,000	\$25,410,000
Sales Tax Collected	\$5,937,000	\$83,118,000
Property Taxes	\$150,000	\$2,100,000
Total Taxes (paid or collected)	\$6,087,000	\$85,218,000
Total Tax Revenue Generated by OC Dealerships in CD-49		\$110,628,000
Total Tax Revenue to Cities		\$10,389,750
OTHER FEES		
State and Local Business taxes and fees	\$55,000	\$770,000
Charitable Contributions	\$59,000	\$826,000
Total # of Orange County Dealerships in District:		14