

	Average OC Dealership	District Impact
<b>SALES</b>		
New Vehicle Sales	\$65,100,000	\$2,538,900,000
Used Vehicle Sales	\$19,224,000	\$749,736,000
Service & Parts Dept. Sales	\$11,110,000	\$433,290,000
Other Departments	\$3,511,000	\$136,929,000
<b>Total Dollar Sales</b>	<b>\$98,945,000</b>	<b>\$3,858,855,000</b>
Total New Units	1,770	69,030
Total Used Units	655	25,545
<b>Total Vehicles Sold</b>	<b>2,425</b>	<b>94,575</b>
<b>EMPLOYEES</b>		
Total Full Time Employees	94	3,666
Total Part Time Employees	6	234
<b>Total Employees</b>	<b>100</b>	<b>3,900</b>
Total Wages	\$5,499,000	\$214,461,000
% Providing Health for Employee and Dependents	94%	87%
<b>Total Wages/Personnel Benefits</b>	<b>\$5,499,000</b>	<b>\$214,461,000</b>
<b>EXPENSES</b>		
Advertising	\$1,030,000	\$40,170,000
Products and Services From California Businesses	\$1,850,000	\$72,150,000
<b>Total Expense</b>	<b>\$2,880,000</b>	<b>\$112,320,000</b>
<b>TAXES</b>		
Total State Payroll Taxes	\$330,000	\$12,870,000
Total Federal Payroll Taxes	\$1,485,000	\$57,915,000
<b>Total Employee Taxes</b>	<b>\$1,815,000</b>	<b>\$70,785,000</b>
Sales Tax Collected	\$5,937,000	<b>\$231,543,000</b>
Property Taxes	\$150,000	\$5,850,000
<b>Total Taxes (paid or collected)</b>	<b>\$6,087,000</b>	<b>\$237,393,000</b>
<b>Total Tax Revenue Generated by OC Dealerships in CD-48</b>		<b>\$308,178,000</b>
<b>Total Tax Revenue to Cities</b>		<b>\$28,942,875</b>
<b>OTHER FEES</b>		
State and Local Business taxes and fees	\$55,000	\$2,145,000
<b>Charitable Contributions</b>	<b>\$59,000</b>	<b>\$2,301,000</b>
<b>Total # of Orange County Dealerships in District:</b>		<b>39</b>