

	Average OC Dealership	District Impact
SALES		
New Vehicle Sales	\$65,100,000	\$1,367,100,000
Used Vehicle Sales	\$19,224,000	\$403,704,000
Service & Parts Dept. Sales	\$11,110,000	\$233,310,000
Other Departments	\$3,511,000	\$73,731,000
Total Dollar Sales	\$98,945,000	\$2,077,845,000
Total New Units	1,770	37,170
Total Used Units	655	13,755
Total Vehicles Sold	2,425	50,925
EMPLOYEES		
Total Full Time Employees	94	1,974
Total Part Time Employees	6	126
Total Employees	100	2,100
Total Wages	\$5,499,000	\$115,479,000
% Providing Health for Employee and Dependents	94%	87%
Total Wages/Personnel Benefits	\$5,499,000	\$115,479,000
EXPENSES		
Advertising	\$1,030,000	\$21,630,000
Products and Services From California Businesses	\$1,850,000	\$38,850,000
Total Expense	\$2,880,000	\$60,480,000
TAXES		
Total State Payroll Taxes	\$330,000	\$6,930,000
Total Federal Payroll Taxes	\$1,485,000	\$31,185,000
Total Employee Taxes	\$1,815,000	\$38,115,000
Sales Tax Collected	\$5,937,000	\$124,677,000
Property Taxes	\$150,000	\$3,150,000
Total Taxes (paid or collected)	\$6,087,000	\$127,827,000
Total Tax Revenue Generated by OC Dealerships in CD-46		\$165,942,000
Total Tax Revenue to Cities		\$15,584,625
OTHER FEES		
State and Local Business taxes and fees	\$55,000	\$1,155,000
Charitable Contributions	\$59,000	\$1,239,000
Total # of Orange County Dealerships in District:		21