

	Average OC Dealership	District Impact
SALES		
New Vehicle Sales	\$65,100,000	\$2,083,200,000
Used Vehicle Sales	\$19,224,000	\$615,168,000
Service & Parts Dept. Sales	\$11,110,000	\$355,520,000
Other Departments	\$3,511,000	\$112,352,000
Total Dollar Sales	\$98,945,000	\$3,166,240,000
Total New Units	1,770	56,640
Total Used Units	655	20,960
Total Vehicles Sold	2,425	77,600
EMPLOYEES		
Total Full Time Employees	94	3,008
Total Part Time Employees	6	192
Total Employees	100	3,200
Total Wages	\$5,499,000	\$175,968,000
% Providing Health for Employee and Dependents	94%	87%
Total Wages/Personnel Benefits	\$5,499,000	\$175,968,000
EXPENSES		
Advertising	\$1,030,000	\$32,960,000
Products and Services From California Businesses	\$1,850,000	\$59,200,000
Total Expense	\$2,880,000	\$92,160,000
TAXES		
Total State Payroll Taxes	\$330,000	\$10,560,000
Total Federal Payroll Taxes	\$1,485,000	\$47,520,000
Total Employee Taxes	\$1,815,000	\$58,080,000
Sales Tax Collected	\$5,937,000	\$189,984,000
Property Taxes	\$150,000	\$4,800,000
Total Taxes (paid or collected)	\$6,087,000	\$194,784,000
Total Tax Revenue Generated by OC Dealerships in CD-45		\$252,864,000
Total Tax Revenue to Cities		\$23,748,000
OTHER FEES		
State and Local Business taxes and fees	\$55,000	\$1,760,000
Charitable Contributions	\$59,000	\$1,888,000
Total # of Orange County Dealerships in District:		32