

OCADA 2015 Economic Impact Report for Assemblyman Don Wagner  
Assembly District - 68

	Average OC Dealership	District Impact
<b>SALES</b>		
New Vehicle Sales	\$65,100,000	\$2,604,000,000
Used Vehicle Sales	\$19,224,000	\$768,960,000
Service & Parts Dept. Sales	\$11,110,000	\$444,400,000
Other Departments	\$3,511,000	\$140,440,000
<b>Total Dollar Sales</b>	<b>\$98,945,000</b>	<b>\$3,957,800,000</b>
Total New Units	1,770	70,800
Total Used Units	655	26,200
<b>Total Vehicles Sold</b>	<b>2,425</b>	<b>97,000</b>
<b>EMPLOYEES</b>		
Total Full Time Employees	94	3,760
Total Part Time Employees	6	240
<b>Total Employees</b>	<b>100</b>	<b>4,000</b>
Total Wages	\$5,499,000	\$219,960,000
% Providing Health for Employee and Dependents	94%	94%
<b>Total Wages</b>	<b>\$5,499,000</b>	<b>\$219,960,000</b>
<b>EXPENSES</b>		
Advertising	\$1,030,000	\$41,200,000
Products and Services From California Businesses	\$1,850,000	\$74,000,000
<b>Total Expense</b>	<b>\$2,880,000</b>	<b>\$115,200,000</b>
<b>TAXES</b>		
Total State Payroll Taxes	\$330,000	\$13,200,000
Total Federal Payroll Taxes	\$1,485,000	\$59,400,000
<b>Total Employee Taxes</b>	<b>\$1,815,000</b>	<b>\$72,600,000</b>
Sales Tax Collected	\$5,937,000	<b>\$237,480,000</b>
Property Taxes	\$150,000	\$6,000,000
<b>Total Taxes (paid or collected)</b>	<b>\$6,087,000</b>	<b>\$243,480,000</b>
<b>Total Tax Revenue Generated by Dealerships in AD-68</b>		<b>\$316,080,000</b>
<b>Total Tax Revenue to Cities</b>		<b>\$29,685,000</b>
<b>OTHER FEES</b>		
State and Local Business taxes and fees	\$55,000	\$2,200,000
<b>Charitable Contributions</b>	<b>\$59,000</b>	<b>\$2,360,000</b>
<b>Total # of Orange County Dealerships in District:</b>		<b>40</b>