

**OCADA 2015 Economic Impact Report for Assemblywoman Young Kim
Assembly District - 65**

	Average OC Dealership	District Impact
SALES		
New Vehicle Sales	\$65,100,000	\$716,100,000
Used Vehicle Sales	\$19,224,000	\$211,464,000
Service & Parts Dept. Sales	\$11,110,000	\$122,210,000
Other Departments	\$3,511,000	\$38,621,000
Total Dollar Sales	\$98,945,000	\$1,088,395,000
Total New Units	1,770	19,470
Total Used Units	655	7,205
Total Vehicles Sold	2,425	26,675
EMPLOYEES		
Total Full Time Employees	94	1,034
Total Part Time Employees	6	66
Total Employees	100	1,100
Total Wages	\$5,499,000	\$60,489,000
% Providing Health for Employee and Dependents	94%	94%
Total Wages	\$5,499,000	\$60,489,000
EXPENSES		
Advertising	\$1,030,000	\$11,330,000
Products and Services From California Businesses	\$1,850,000	\$20,350,000
Total Expense	\$2,880,000	\$31,680,000
TAXES		
Total State Payroll Taxes	\$330,000	\$3,630,000
Total Federal Payroll Taxes	\$1,485,000	\$16,335,000
Total Employee Taxes	\$1,815,000	\$19,965,000
Sales Tax Collected	\$5,937,000	\$65,307,000
Property Taxes	\$150,000	\$1,650,000
Total Taxes (paid or collected)	\$6,087,000	\$66,957,000
Total Tax Revenue Generated by Dealerships in AD-65		\$86,922,000
Total Tax Revenue to Cities		\$8,163,375
OTHER FEES		
State and Local Business taxes and fees	\$55,000	\$605,000
Charitable Contributions	\$59,000	\$649,000
Total # of Orange County Dealerships in District:		11